

Exceed Expectations and Do More with Less

Institutions are constantly asked to do more with less. Over the past few years, budgets have decreased by 66% while workloads have increased by 95%—and a significant part of that burden is agreements. From financial aid for students to hiring faculty and staff, agreements are foundational in higher education. Yet many institutions rely on manual, disconnected processes to get them done—wasting resources, increasing errors, and frustrating everyone involved. By eliminating paper and manual processes, DocuSign increases operational efficiency and improves the experience for students, staff, and alumni.

Create a seamless student experience

Offer a digital agreement process that allows students to fill out forms on the go, gives them visibility into the status of their requests, and reduces their wait time.

Achieve greater operational efficiency

Reduce what you spend on paper and storage; reallocate staff and faculty time to more mission-driven tasks; and streamline processes with workflows that make documents available to read and sign on virtually any device.

Increase security and compliance

Securely send and sign agreements in person, offline, or digitally. Proactively detect risks and deploy a modern system of agreement that creates audit trails, manages versions, improves clauses, collects signatures, and digitally stores documents.

Make an impact on the environment

Cut the amount of paper used, saving trees and reducing your institution's carbon footprint.

Results

ROI after one year

University of Texas Austin

\$2.41 million

total return

1.52 million

pages of paper

19,740

employee hours saved

University of Colorado Boulder

74%

of requests completed in less than 1 hour

\$823,000

in savings over 12 months

5,000 +

active users

The DocuSign Agreement Cloud for Higher Education

In addition to budget constraints and increasing workload, institutions of all sizes are also dealing with student demands or a digital, personalized experience.

With the DocuSign Agreement Cloud for Higher Education, you can increase operational efficiency at the speed that's right for you, by securely connecting and digitally transforming your agreement processes, such as admissions, financial aid, staff hiring, procurement, alumni membership, gift management, and the adding/dropping of classes. The result is an education that is faster, simpler, greener, more cost efficient, and always accessible – exactly the modern experience students want.

Contract lifecycle management

Manage the full agreement lifecycle for complex contracts with automated generation, real-time negotiation, drag-and-drop workflows, and powerful search.

Payments

Collect payments during the signing process via credit card, Apple Pay, Google Pay, or ACH electronic payments.

Guided Forms by Intelledox

Generate personalized contracts with intuitive “wizard-style” interviews that ensure the capture of complete signer information in person or online.

Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like Salesforce, Hyland, Workday, Google, and Campus Management.

Use case examples

Admissions and financial aid

- Enrollment applications and agreements
- Verification forms
- Campus housing applications
- Application fee payment/waiver
- Scholarship forms
- Institutional and state financial aid forms

Office of advancement

- Donation requests
- Fundraising forms

Academics and registrar

- Transcript request forms
- Add/drop forms
- Declaration of major/minor
- Internship proposal agreements

Procurement

- Master service agreements
- Purchase orders
- Statements of work
- RFP/RFQ/RFI sign offs
- Vendor contracts

Human resources

- Office letters
- On/off-boarding agreements
- Performance management

Finance and legal

- Invoice and expense processing
- Audit sign off
- Grant applications
- NDA's
- Internal compliance
- Licensing agreements
- Patent applications

“We saw a 70% reduction in our traditional workload just because we weren’t shuffling paper. We’ve retasked staff with work that is of higher value to the university.”

Paul Bowman

Purchasing Services Director
Utah State University

About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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