## **DocuSign**<sup>®</sup>

# Grow your business with DocuSign eSignature and Google Cloud

With the DocuSign eSignature and Google Cloud integration, you have everything you need to connect and automate the entire agreement process. You can generate agreements in Google Docs, tag and add signature fields using DocuSign eSignature, send them out to be signed, and manage the completed agreements using Google Drive.

As Google Cloud's only preferred e-signature partner, DocuSign eSignature makes it easy for your business to increase productivity, save time, and positively impact the environment while still using the Google Apps you love. That's something we can all feel good about!





Prepare agreements in Google Docs.

Add signature fields from within Google Docs.

Send agreements for signature directly from within Google Apps.



Sign agreements in Gmail using Open with DocuSign.



Act on agreements using the DocuSign payments feature.



Manage and store completed agreements in Google Drive.

### **Solution overview**



#### **Delight your customers**

Enable customers to use DocuSign eSignature from within G Suite so they can easily send or sign agreements from Drive and Gmail.

Provide your customers with peace of mind by using DocuSign, Google Cloud's preferred parter and its eSignature solution.

Give customers a digital solution that guarantees authenticated signer identity and signature validity with real-time visibility into status – using the only eSignature solution recommended for G Suite.

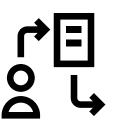


#### Accelerate your sales cycle

Complete projects faster and accelerate your sales cycle time by using G Suite with DocuSign eSignature to quickly process, sign, and send agreements, reducing time spent on payment collection and increasing your cash flow.

Accelerate turnaround time by an average of 9 days versus legacy paper-based processes.

Process agreements quickly – 83% of agreements are returned within 1 hour; 50% within 15 minutes.



#### Improve productivity

Access agreements directly from Gmail by simply using the DocuSign G Suite "open with" add-on to quickly sign agreements from your Gmail inbox. Completed agreements are attached to the original email and can be stored in Google Drive.

Use DocuSign's mobile app to send or sign any agreement from any mobile device directly from G Suite.

Access your DocuSign account from any device, anywhere – DocuSign works on any mobile device or tablet, so you can sign and send on the go.

#### What our customers are saying ...

"For our staff, DocuSign feels like it's a natural part of G Suite. Intuitive design and advanced accessibility in DocuSign reduce the time spent on routine contract paperwork by 78%, allowing us to work smarter within our team and with customers."

-Laurent Farci, Global CRM Lead, MightyHive



## Ready to get started with DocuSign and Google Cloud? Learn more.

#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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