# **DocuSign**<sup>®</sup>



# Do business faster by automating agreements without ever leaving Salesforce:

Many companies have modernized their customer relationship management (CRM) with Salesforce. Yet most still prepare, sign, act on, and manage customer agreements via manual, disconnected processes. The result is delayed deals, increased rework from errors, higher costs, and poor customer and employee experiences.

### Agree better.

The DocuSign Agreement Cloud for Salesforce is a suite of products that enables you to digitally transform your sales and other business processes by streamlining agreements: Generate and redline. Send for signature. Capture customer information during signing. Store captured information and the completed agreement back with the Salesforce opportunity. And do all this while keeping your Salesforce users in Salesforce.

#### **Use cases**

Sales contracts

(MSAs, SOWs, NDAs, quotes, invoices)

Services approvals

**Human resources** 

(Compensation plans, offer letters, W-9s)

Financial services and insurance

(New account openings, account servicing)

Public sector

(Case management, FIA requests)

Healthcare/Life Sciences

(Copay assistance, patient consent)

#### **Benefits**

Save time

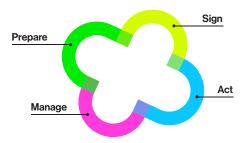
Cut agreement turnaround time to hours or minutes.

Reduce risk

Eliminate tedious, manual tasks that may result in errors and increased risk.

Increase productivity

Automate workflows to help employees work more efficiently without leaving Salesforce.



#### **Products**

#### SIGN

#### DocuSign eSignature for Salesforce

Send agreements for signature, capture signer information, track status, and automatically store back to Salesforce.

#### DocuSign eSignature for Salesforce CPQ

All the features of DocuSign eSignature for Salesforce plus the ability to send quotes for signature from any CPQ quote object.

#### **DocuSign eSignature for Salesforce Essentials**

Send agreements for signature and track status, all within Salesforce Essentials.

#### PREPAR

#### **DocuSign Gen for Salesforce**

Automatically generate polished, customizable agreements with just a few clicks from Salesforce.

#### **DocuSign Negotiate for Salesforce**

All the features of Gen for Salesforce plus support for approvals, redlines, and version control.

#### PREPARE, ACT & MANAGE

#### **DocuSign CLM for Salesforce**

All the capabilities of Negotiate for Salesforce plus a clause library, workflow builder, and agreement repository.

#### **DEVELOP**

#### **DocuSign for Salesforce Apex Toolkit**

Quickly and easily develop custom solutions that integrate DocuSign eSignature into your Salesforce applications.

# The world's best brands trust the DocuSign Agreement Cloud for Salesforce.















CENTURY 21



## Automate and connect your agreement processes at every stage.

Accelerate the way you prepare, sign, act on and manage agreements with the Agreement Cloud for Salesforce. Streamline your orders in Sales Cloud, your quotes in CPQ, your change requests in Service Cloud and much more. Do business faster and with greater accuracy – without ever leaving Salesforce.





# Ready for the next step?

Talk to your DocuSign Sales representative about a demo of DocuSign Agreement Cloud for Salesforce.